

East Bay Interagency Alliance

A Focused Regional Approach to Shared Challenges

In 1995, three concerned leaders in the Oakland community convened a work session to determine how to best approach the issues impacting small businesses. At their initial meeting, Chuck Foster, then-Executive Director of the Port of Oakland, Keith Carson, Alameda County Board of Supervisors and Nate Miley, Oakland City Council decided it was time to take action.

Through their efforts the Oakland Interagency Alliance (OIA) took shape and formulated a mission and goals. The mission was to try to provide greater access to information and contract opportunities for local businesses. Participation was limited to jurisdictions or special districts headquartered in Oakland.

After a few years and several successful events and collaborative efforts, the OIA broadened its scope to include any regional jurisdiction or special district within the area and changed its name to the East Bay Interagency Alliance (EBIA).

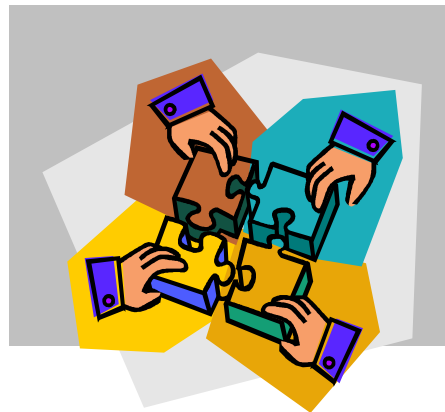
Contractors and vendors face a difficult landscape competing for contracts due to economic challenges, legislative changes, and a recessionary economy. EBIA works to mitigate contracting and certification challenges, and recommend specific, solutions oriented, support and direction.

CO-BENEFITS TO AGENCIES AND VENDORS

Establish networks and linkages within the professional procurement and contracting community.

Provide information on how to do business with EBIA partners.

Data analysis on contracting trends, opportunities and challenges.



1221 Oak Street Suite 555 Oakland, CA 94612
Phone 510-272-6400
www.EBIA.acgov.org

EBIA's MISSION AND GOALS

Mission

To mobilize our collective resources and develop best practices to influence contracting policies for the benefit of businesses, public agencies and the communities we serve!

Goals

- To streamline and standardize small business certification procedures.
- To serve as a centralized resource and best practices clearinghouse for small businesses.

“Working with EBIA continues to provide me with tools and a central resource for information on how to do a better job of knowing where to go, who to call and how to get the job done!”

~ABC/XYZ Consulting

- Procurement & Contracting Policy Development
- Identification & Support of Best Practices
- Supportive Services for the Vendor Community
- Synchronized Certification Expiration Dates
- Training Workshops & Informational Forums
- Networking

EBIA FOR YOU & THE COMMUNITY

EBIA works to provide the best resources for developing small and local businesses. Joint efforts of the Alliance are structured to maximize each member agency's resources and leverage their combined resources for the best regional response to challenges affecting small businesses.

Information Access

- Advertising where it counts
- Vendor Database
- Automated Opportunity Announcements

Bonding

- Bid/Performance/Construction Bonds
- Technical Assistance
- Third Party Funds Administration

Small Business Programs

- Alameda County Transportation Commission
- City of Oakland
- County of Alameda
- Port of Oakland
- East Bay Municipal Utility District
- Oakland Housing Authority
- Peralta Community College District
- Bay Area Rapid Transit District

Certifications

- Alameda CTC 510-208-7408
- City of Oakland 510-238-5160
- County of Alameda 510-891-5500
- Port of Oakland 510-627-1419

“Business is business, but small business is the lifeblood of the community.” ~John Smith

Membership

EBIA meets monthly on the 4th Thursday. Meetings are hosted by members and partners and open to visitors.

Membership is open to any local or regional

- governmental entity
- small business
- Community Based Organization (CBOs)

which support the mission and goals outlined.

For more information, and a membership application, please contact:

Linda Moore
Business Outreach Officer
Alameda County GSA
510-208-9717 or
Linda.Moore@acgov.org

or

Kamika Dunlap
Policy Specialist
Office of Alameda County
Supervisor Nate Miley,
District 5
510-272-6400 or
Kamika.Dunlap@acgov.org

“We help each other help you”

2012 Partners

A Squared Ventures, Inc.

Alameda County Auditor's Agency

Alameda County General Services Agency

Alameda County Public Works Agency

Alameda County Social Services Agency

Alameda County Transportation Commission

Builders Exchange

City of Oakland

East Bay Municipal Utility District

Oakland Housing Authority

Oakland Unified School District

Opal, Quality Systems Management

Port of Oakland

Wellguard Insurance Solutions